

**Australian Energy Market Commission** 

## **RULE DETERMINATION**

# NATIONAL GAS AMENDMENT (DWGM FORWARD TRADING MARKET) RULE 2019

Victorian Minister for Energy, Environment, and Climate Change 4 OCTOBER 2019

#### **INQUIRIES**

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#### **CITATION**

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#### ABOUT THE AEMC

The AEMC reports to the Council of Australian Governments (COAG) through the COAG Energy Council. We have two functions. We make and amend the national electricity, gas and energy retail rules and conduct independent reviews for the COAG Energy Council.

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## **SUMMARY**

- On 5 November 2018, the Victorian Minister for Energy, Environment and Climate Change submitted a rule change request to the Australian Energy Market Commission (AEMC or Commission) in relation to the introduction of a forward trading market (FTM) in the Victorian declared wholesale gas market (DWGM).
- The Commission has decided not to make the rule as it considers the proposal does not satisfy the National Gas Objective (NGO).

#### Details of the rule change request

The rule change request proposed the introduction of a voluntary market operated by the Australian Energy Market Operator (AEMO). The proposed market was intended to:

- facilitate the trading of forward contracts for gas
- be based broadly off the design of the gas supply hubs currently operating in Wallumbilla and Moomba
- operate on the Trayport platform used by the gas supply hubs (GSH) and the pipeline capacity trading platform
- offer a range of contract tenures (e.g. daily, weekly, monthly, seasonal)
- settle any variances between traded and scheduled quantities at the 6 am DWGM price on the gas delivery day specified in the forward product.

The rule change proposal is based on a recommendation from the AEMC's 2017 *Review of the Victorian declared wholesale gas market* (the 2017 Review) that aimed to improve spot price risk management for market participants.

#### Risk management in the DWGM

Currently, there are several options for market participants to manage spot price risk in the DWGM including:

- purchasing bilaterally negotiated contracts such as gas supply agreements (GSAs) and over-the-counter (OTC) contracts
- using financial products on the Australian securities exchange (ASX) currently quarterly and annual swaps
- trading physical gas through line-pack accounts at trade-points just outside the declared transmission system (DTS).

At the time of the 2017 Review, there were almost no trades occurring on ASX Victorian gas products, participants suggested the Victorian OTC and GSA markets were difficult for participants to trade, and there were minimal trades at the trade-points outside the DTS. It was these conditions that led the Commission to recommend the proposed FTM. However, since then the market has changed with:

 an increase in trades on the ASX, and the ASX is intending to introduce a market maker for its Victorian gas products 7

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- several brokers having entered the Victorian gas market in the past year, assisting in building trades on the ASX and OTC market
- more information being available on gas prices in the market from public ASX figures,
   ACCC gas inquiry interim reports and, at a cost, through brokers.
- The rule change proposal suggests that the FTM would operate alongside these products and processes.

#### Why consider introducing an FTM?

In the current environment, although the FTM has the potential to introduce some efficiencies, these are likely to be smaller in scale compared to the time of the 2017 Review. The FTM may create benefits for the market including additional transparency, and integration with AEMO systems and markets. However, for any of these benefits to be realised sufficient utilisation of the voluntary market is a prerequisite.

As an open exchange, the FTM with liquid trading could reduce some search costs for participants by allowing parties who want to buy and sell gas to connect through a straightforward mechanism. The standardised contracts could reduce transaction costs for participants through avoided negotiation. Most of these efficiency gains would be likely to be more significant for new or small participants, that do not necessarily have the resources or experience to avoid these issues. However, these participants may not see sufficient value in these shorter term trades to warrant the upfront participation costs of using the FTM. Larger more sophisticated and experienced participants already have established trading relationships, and more information gained from their own trades and brokerage services.

The efficiencies from integrating with AEMO systems are greatest for participants that are active in both the DWGM and other east coast gas markets. Hosting both the GSH and FTM on the same platform could enable the development of spread products between the northern (Wallumbilla and Moomba) and southern (Victoria) gas hubs. However, these spread products can be developed currently using the ASX or OTC contracts. Using the same prudential mechanism between the GSH and FTM could also create some efficiencies for those participants purchasing gas in Wallumbilla and selling in the DWGM as both trades would be accounted for when calculating prudentials.

#### Is the FTM likely to produce a net benefit?

While there are several potential benefits, as outlined above, the relative size of these benefits and the degree to which these benefits create cost savings that will eventually flow through to retail gas prices for consumers is likely to be small. The benefits that derived from the FTM are likely to be relatively peripheral considering broader changes occurring in the market.

- Further, for any net benefit to be realised, the scale of benefits and level of participation needs to be sufficient to outweigh the implementation costs.
- The introduction of the FTM will create costs. AEMO will need to update its IT systems, including modifying Trayport to list new products, modifying settlement, prudential and reporting systems currently used for the GSH, and modifying DWGM settlement processes to

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incorporate FTM trade and settle variances. Further, participants will also need to update their internal strategies, systems and processes.

The potential level of participation in the market is also unknown. Discussions with market participants suggest that, on-balance, there is not a high level of demand for an additional spot-price risk management market. If demand is low, the establishment of the forward market would create a cost that is ultimately borne by consumers.

Further, the Commission is reluctant to intervene to create a market where there is not a clear case of market failure. Industry has developed and trading has increased on similar services such as trade-points and brokerage services for OTC contracts. While an AEMO-operated FTM may have some efficiency benefits over these existing markets, it also involves a transfer of risk from shareholders in privately operated markets to AEMO and ultimately to end consumers in the event the market is not utilised.

Having regard to the issues raised in the rule change request and during consultation, the Commission is not satisfied that, in the current environment, the proposed rule will, or is likely to, contribute to the achievement of the NGO, as the benefits are not well enough established to justify the costs of creating the market.

Accordingly, the Commission's final rule determination is to not make a rule.

#### **Moving forward**

Whilst the Commission does not believe there will be a net benefit to consumers from introducing the FTM, it has identified some other changes that could potentially improve the performance of the existing contract markets in the DWGM.

In December 2018, a joint report from the Australian Competition and Consumer Commission (ACCC) and Gas Market Reform Group recommended that GSAs of a tenure less than 12 months be reported to AEMO, anonymised and published on the Gas Bulletin Board, which could have a larger effect on improving price and churn transparency of short term gas contracts. The Commission supports this recommendation, as it is aligned with other recommendations the Commission has made in improving transparency in electricity OTC markets. The COAG Energy Council is currently consulting on the regulatory impact statement for this recommendation at the moment, which includes draft law and rule changes, with a view to making a final decision around the end of the first quarter of 2020.

Additionally, several stakeholders raised concerns about some administrative processes in the DWGM such as the sub-allocation process and the bid accreditation process. Participants noted that if a participant wanted to trade some of its excess gas at an injection point with more than one party (through a sub-allocation), it would need to establish a new trading identifier, which could take more than a week to set up, preventing any short term trades. The Commission recommends that the Gas Wholesale Consultative Forum consider improvements to the sub-allocation and bid accreditation process to determine if any low cost improvements could be identified to enable short-term trading.

Finally, the Commission will continue to monitor the state of the contract markets in Victoria through its *Biennial review into liquidity in wholesale gas and pipeline trading markets*. The

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next review, to be conducted in 2020 will make some further observations on liquidity of contract markets related to the DWGM and, where appropriate, consider the need for further reforms.

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## 1 VICTORIAN MINISTER FOR ENERGY, ENVIRONMENT AND CLIMATE CHANGE'S RULE CHANGE REQUEST

## 1.1 The rule change request

On 12 November 2018, the Victorian Minister for Energy, Environment and Climate Change (the proponent) made a request to the Australian Energy Market Commission (AEMC or Commission) to make a rule regarding the establishment of a forward trading market to operate in the Victorian Declared Wholesale Gas Market (DWGM).

This rule change request was developed following a recommendation in the final report of the AEMC's 2017 *Review of the Victorian declared wholesale gas market* (referred to as the 2017 Review). An overview of the DWGM and the 2017 Review is provided in the *Victorian Declared Wholesale Gas Market Background Paper*. The purpose of the 2017 Review was to consider whether the market structure remained fit for purpose, including whether it:

- continued to provide appropriate signals and incentives for investment in pipeline capacity
- allowed market participants to effectively manage price and volume risk
- facilitated the efficient trade of gas to and from adjacent markets
- facilitated upstream and downstream competition.

The report concluded that the DWGM was not likely to meet the above objectives and that features of the existing market could be inhibiting the development of a liquid eastern Australian gas market. Through the 2017 Review, the Commission made three recommendations to:

- 1. provide a cleaner wholesale market price
- 2. establish a forward trading market exchange over the DTS
- 3. improve the AMDQ regime.

This rule change request was submitted in response to the second of these recommendations.

## 1.2 Background and current arrangements

The DWGM operates as a gross pool wholesale market, similar to the national electricity market (NEM), where all gas traded over the Declared Transmission System (DTS) is cleared.

However, unlike in the NEM, the DWGM is two-sided, with sellers offering gas,<sup>3</sup> and buyers either forecasting their demand (for uncontrollable withdrawals) or bidding (for controllable withdrawals).<sup>4</sup> Commonly, a participant contracts for gas outside of the DWGM, and so tends

<sup>1</sup> AEMC 2017, Review of the Victorian declared wholesale gas market, Final report, 30 June 2017, Sydney.

<sup>2</sup> AEMC, Victorian DWGM Background Paper, Information paper, 14 March 2019.

Technically injectors in the DWGM make 'injection bids' which are actually offers, and 'withdrawal bids' which are actually bids in plain English. This consultation paper uses the plain English definitions.

to bid and offer gas at the market price cap and market floor price respectively, attempting to 'buy' its own gas from itself via the gross pool mechanism. When this occurs, the participant has a net position of zero (i.e. it is not net buying from or selling to the market). As a result, it is not exposed to the DWGM market price. This pre-contracted part of the market represents around 80 per cent of traded volumes in the DWGM. The remaining 20 per cent of the market is actively traded through the DWGM itself, and is where the visible price volatility in the market translates to participants.<sup>5</sup>

#### 1.2.1 Risk management tools

There are currently two physical tools and one financial tool used by participants to manage price risk in the DWGM:

- Gas Supply Agreements (GSAs) made between producers and shippers for the physical delivery of gas outside of the DTS/DWGM
- off-market secondary gas contracts made between participants, for the physical delivery of gas outside of the DTS/DWGM
- Australian Securities Exchange (ASX) futures, which are financial derivatives.

Each tool has different characteristics, with GSAs and secondary contracts hedging price risk to create the passive (80 per cent), while future contracts may be used in the active (20 per cent) parts of the DWGM. This section explores the characteristics of each of these price risk management tools, with their benefits and drawbacks summarised below in Table 1.1.

Table 1.1: Existing gas price risk management tools in the DWGM

| TOOL                     | BENEFITS                                     | DRAWBACKS                              |
|--------------------------|--|--|
|                          |  | Typically inflexible                   |
| GSAs                     | <ul> <li>Long-term price security</li> </ul> | Limited visibility of prices           |
|                          |  | High search and transaction costs      |
| Off manufact             | <ul> <li>Shorter term flexible</li> </ul>    | Limited visibility of prices           |
| Off-market secondary gas |  | High search and transaction costs      |
| contracts                |  | Potential issues around counterparty   |
|                          |  | risk                                   |
|                          |  | Limited liquidity in the market        |
|                          | <ul> <li>Visibility of prices</li> </ul>     | Transaction costs (e.g. margining      |
| ASX futures              | Shorter term flexible products               | requirements) which can be prohibitive |
|                          |  | for smaller participants               |
|                          |  | •                                      |

<sup>4</sup> While demand-side participants can bid into the NEM, it is uncommon as these participants need to be scheduled. In the DWGM, forecast demand is submitted by market participants to AEMO as part of the market clearing process.

<sup>5</sup> AEMC 2017, Review of the Victorian declared wholesale gas market, Final report, 30 June 2017, Sydney, p. 14.

| TOOL | BENEFITS | DRAWBACKS  |  |
|------|----------|--|--|
|      |          | <ul> <li>Prudentials cannot be integrated with<br/>non-ASX markets (e.g. the Gas Supply<br/>Hubs)</li> </ul> |  |

Additionally, the effectiveness of these tools may be affected by the other non-price risks that participants face in the market, notably:

- delivery risk—even if a participant has a GSA, they may be unable to inject into the DTS due to tied bids and limited pipeline capacity
- uplift and ancillary payments—a participant could fully hedge against the DWGM spot price, but then incur significant uplift charges from a surprise event.

These risks are discussed further in the *Simpler wholesale price* and *Improvement to the AMDQ regime* rule changes.<sup>6</sup>

#### **Gas Supply Agreements**

Historically, the majority of natural gas in Victoria has been traded through long-term bilateral GSAs. These contracts have traditionally covered periods of 10 to 20 years in order to underwrite investments in capital intensive, long-lived assets. However, recently it is more common for these contracts to have a shorter tenure, such as three years. These GSAs largely make up the passive part of the DWGM gross market,<sup>7</sup> and are generally take-or-pay contracts.<sup>8</sup>

Gas supplied under long-term GSAs was historically priced using a cost-plus formula, in which the contract price paid for gas by users was calculated based on the cost of production and escalated with inflation. However, between 2014 and 2016 gas demand on the east coast increased three-fold, largely driven by the commencement of an LNG export industry in Queensland. Further, this period of volatility coincided with the expiry of many domestic long-term GSAs. Additionally, there had been minimal visibility of GSA prices and availability, however recently:

 the Australian Government directed the Australian Competition and Consumer Commission (ACCC) to conduct an ongoing inquiry into the east coast gas markets from 2017 to 2020, and through its information gathering powers, the ACCC has begun publishing some price data on GSAs

The Simpler wholesale price and Improvement to the AMDQ regime rule changes are available on the AEMC website at <a href="https://www.aemc.gov.au/rule-changes/dwgm-simpler-wholesale-price">https://www.aemc.gov.au/rule-changes/dwgm-simpler-wholesale-price</a> and <a href="https://www.aemc.gov.au/rule-changes/dwgm-improvement-amdq-regime">https://www.aemc.gov.au/rule-changes/dwgm-improvement-amdq-regime</a>.

<sup>7</sup> As noted above, gas bought through long-term GSAs which are bid/offered at the market price cap/floor in order that gas physically delivered outside of the market can get access to the DTS for delivery inside the DTS.

<sup>8</sup> Under a take-or-pay contract, the recipient either takes the product from the supplier or pays the supplier a penalty.

<sup>9</sup> ACCC, Inquiry into the east coast gas market, April 2016, p. 29.

<sup>10</sup> AEMO, National gas forecasting report, 2015.

<sup>11</sup> Department of Industry, Innovation and Science, Gas Market Report 2015, p. 40.

the ABS has published a domestic gas price index for the east coast.<sup>12</sup>

#### Secondary trading of gas contracts

As noted above, GSAs have set conditions such as the take-or-pay, and any changes have to be bilaterally negotiated between parties. If a participant does not wish to consume all the gas they have contracted for on a gas day, they can either sell the surplus gas on the DWGM daily spot market or on-sell the unutilised gas through a shorter-term, bilateral gas contract. These secondary gas contracts play an important role in the market, namely they:

- provide flexibility to participants with existing GSA contracts
- enable smaller participants that do not wish to enter into a long-term GSA to hedge against price fluctuations on the spot market.

However, feedback received during the 2017 Review suggested these contracts are quite bespoke and trade in these secondary gas contracts was limited.<sup>13</sup> This could be due to the high search and transaction costs of these contracts, or the potential for higher counterparty risk on these contracts.

#### Financial products on the ASX

The tools discussed above provide a means of participants managing risk through physical products. Financial hedges by comparison allow counterparties to agree today to a fixed price for a financial transaction in the future based on the price of an underlying asset or commodity, such as the DWGM market price. As the value of the financial product is *derived* from the value of the underlying asset, these products are called 'derivatives'. While a market participant may be physically out of balance (a net seller/buyer in the DWGM) and hence owe money to/receive money from the DWGM spot market, their spot price exposure is hedged through this financial instrument. Similar to the DWGM, the NEM is a spot market for wholesale trading of electricity. An active financial derivatives market has emerged as a 'side market' to the NEM, which provides market participants considerable flexibility in the way they manage spot market price risk.

The ASX offer both quarterly and yearly ('strip') products for Victorian Gas. While these products have been listed for several years, no material trade occurred on these products until 2018. In April 2018, there was trade of five quarterly products amounting to around 7 TJ/day of gas. Trade accelerated through the second half of 2018 before falling through the 2018/19 summer. Trading has continued at a lower level through the first eight months of 2019. Figure 1.1 shows the volume of trade in ASX quarterly products between January 2018 and August 2019.

<sup>12</sup> See ABS series 6427.0, Table 36.

<sup>13</sup> AEMC 2017, Review of the Victorian Declared Wholesale Gas Market, Final Report, p. 23.

<sup>14</sup> This observation was identified in the ACCC gas inquiry interim report that noted "Victorian gas futures market continues to deepen". ACCC, Gas inquiry report 2017-2020, interim report July 2009, p. 71.

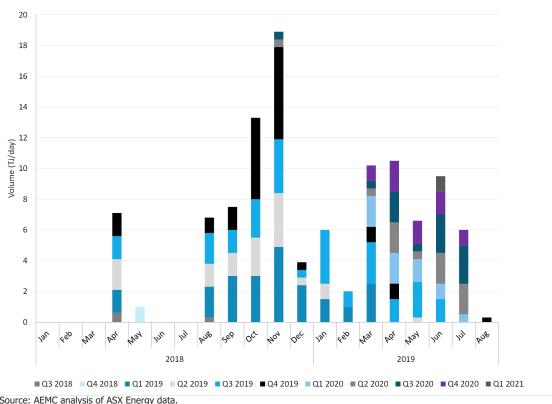


Figure 1.1: Trades of ASX Victorian quarterly gas products

Source: AEMC analysis of ASX Energy data.

Note: Monthly sum of trade in ASX quarterly products between 1/1/2018 - 31/8/2019. Excludes a small quantity of trades for Q2 2018 products (equivalent to 0.4TJ/day).

In the scale of the DWGM, which has daily consumption of around 663TJ, <sup>15</sup> this emerging derivative trading makes up around two to five per cent of demand, 16 which could either be a sign that the Victorian gas futures are maturing or could be a temporary change. Open interest in the market has also increased considerably, and the bid-ask spreads have notably reduced.17

#### In-pipe trading points

APA operates linepack trading markets through its in-pipe trade service for the trade of gas received or stored on its pipelines outside the DTS, for example the Culcairn Trade Point Delivery Stream located at the connection point with the DTS.<sup>18</sup> The service allows a buyer

<sup>15</sup> Estimated withdrawals calculated as average daily withdrawals for 12 months to 12/9/2019 based on AEMO data.

This estimate is calculated by the total amount of gas traded through ASX contracts as a proportion of total DWGM withdrawals for Q1 2019 and Q2 2019. The first contract with significant trade was 2019 Q1, assuming demand in Q1 2019 is similar to Q1 2018, traded quarterlies and strips make up around 3.6 per cent of demand.

<sup>17</sup> ACCC, Gas Inquiry 2017-2020, Interim report December 2018, p. 97.

A schematic of the Moomba to Sydney Pipeline and associated trade-points is provided on APA's website: https://www.apa.com.au/globalassets/documents/info/schematic/msp-schematic.pdf

and seller of gas to manage the receipt and delivery of this gas at virtual receipt and delivery points on the pipeline. This provides shippers with flexibility in sourcing gas on a short- or long-term basis and enables easier management of gas account balances.

To access the trading service, participants are required to have a Gas Transportation Agreement with APA Group that includes the in-pipe trade service provisions.<sup>19</sup> The service is voluntary with sellers paying a per-GJ cost for the service.

#### 1.2.2 East coast gas markets

Outside of the DTS, there are several facilitated gas commodity and pipeline capacity markets that operate on the East Coast of Australia. These include the:

- Gas Supply Hubs
- Pipeline Capacity Trading Market
- Short Term Trading Markets.

Unlike the DTS, the rest of the gas markets on the east coast operate on a contract carriage basis, by which contracts are used by shippers to establish rights to transport gas through each pipeline.

#### **Gas Supply Hubs**

The Gas Supply Hubs (GSHs) are a gas trading exchange for trading natural gas and related services including a pipeline capacity listing service. There are two GSHs operating on the east coast, one at Wallumbilla established in March 2014 and one at Moomba established in June 2016. The GSH operates a voluntary net-pool trading exchange, through which participants can trade standardised short-term physical gas products on an electronic platform called Trayport. AEMO centrally settles transactions on Trayport, manages prudential requirements and produces reports which assist participants in managing their portfolio and gas delivery obligations. Participants are responsible for the delivery of gas traded to the location of the hub. The Wallumbilla hub consists of three foundation pipelines — Roma-Brisbane, South West Queensland, and Queensland Gas Pipeline — and the Moomba hub has two foundation pipelines — Moomba to Adelaide, and Moomba to Sydney.

The GSHs list the following products:

- balance-of-day
- day-ahead
- daily
- weekly
- monthly.

Currently, the two hubs have different levels of liquidity. The Moomba exchange has had very low levels of trading until May 2019, whereas the Wallumbilla exchange has been actively

For more information on in-pipe trading, see the fact sheet on APA's website: <a href="http://capacitytrading.apa.com.au/APA%20In-pipe%20Trade%20Fact%20Sheet.pdf">http://capacitytrading.apa.com.au/APA%20In-pipe%20Trade%20Fact%20Sheet.pdf</a>.

used by participants over the past few years.<sup>20</sup> Figure 1.2 shows the increase in trading on the GSHs which in Q2 2019 reached its highest levels with traded volumes up 4.7 PJ compared to Q2 2018. AEMO notes that Q2 2019 saw the first significant trades at the Moomba hub.<sup>21</sup>

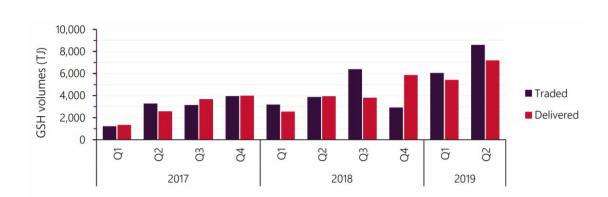


Figure 1.2: Traded volumes on the Gas Supply Hubs

Source: AEMO, Quarterly Energy Dynamics — Q2 2019, p. 27.

The Wallumbilla GSH project was approved by AEMO's board at an expected cost of \$1.7 million in December 2012, with expected ongoing costs of \$570,000 per year. There were several projects post-implementation including the implementation of Moomba trading locations and the Wallumbilla single product which increased capital and operating expenditure. In its design report for the Wallumbilla GSH, AEMO stated its plans to recover the cost of establishing the Wallumbilla GSH from participants over a five-year period. However, in its submission to the Draft Determination, AEMO noted that these costs are being recovered over a 10-year period, and other capital expenditure has been added to this cost recovery such as the Moomba trading locations and the Wallumbilla single product. These costs are being recovered through fixed and variable charges paid by participants trading (and viewing) the GSH. The current Trayport licence fee for participants to trade on the GSH is \$12,000 per year with an additional fee of \$0.01 — \$0.03/GJ depending on which product is being traded.

In June 2018, the AEMC released its *Biennial review into liquidity in wholesale gas and pipeline trading markets*, which examines liquidity on the GSHs, DWGM and Short Term Trading Markets in greater detail using both quantitative and qualitative metrics. Between June 2016 and May 2019 there had been four exchange traded trades and 11 off market trades on the Moomba GSH, however trading has increased considerably since then.

<sup>21</sup> See AEMO, Quarterly Energy Dynamics — Q2 2019, p. 27.

<sup>22</sup> For implementation costs see AEMO's Consolidated Final Budget and Fees 2014-15, p. 19. Ongoing annual costs are from AEMO's Detailed Design for a Gas Supply Hub at Wallumbilla, p. 26.

<sup>23</sup> See AEMO's Detailed Design for a Gas Supply Hub at Wallumbilla, p. 28.

<sup>24</sup> AEMO, Draft determination submission, p. 3.

In its 2018 Annual Report, AEMO lists a \$5 million accumulated deficit attributed to the Gas Supply Hub, which would include any expenditure on establishing the Moomba GSH and the Wallumbilla single hub product.<sup>26</sup>

#### Pipeline capacity trading

The pipeline capacity trading reform package was implemented on 1 March 2019 to enable participants to obtain more flexible and competitive pipeline capacity by developing a market for secondary trading of pipeline capacity.

The reform package included:

- the introduction of a day-ahead auction (DAA) of contracted, but unnominated pipeline capacity to be conducted shortly after nomination cut-off
- standardised provisions in capacity agreements to make capacity more fungible and allow shippers greater receipt and delivery point flexibility
- the development of a pipeline capacity trading platform (CTP) through which shippers could trade secondary capacity ahead of the auction
- the requirement to publish information on secondary trades of capacity and hub services.

The CTP also operates on Trayport, which enables participants to streamline their purchase of both gas commodity and pipeline capacity in the market, potentially driving increased utilisation of both.

While the Commission is not aware of any trading that has occurred through the CTP, there has been a significant amount of gas traded through the DAA over the six months since the reforms commenced. In August 2019 there were five participants actively participating in the DAA engaging in a large number of trades, particularly on the Moomba to Sydney Pipeline, as seen in Figure 1.3. This represents a significant quantity of gas, around 14.5 PJ in the first five months, moving from the north to southern markets. While most early auctions cleared at a price of \$0, recent trends show the frequency of \$0 auctions is declining suggesting the market is developing with greater competition between market participants.

<sup>25</sup> See AEMO's Energy Market Budget and Fees for more details: <a href="https://www.aemo.com.au/About-AEMO/Energy-market-budget-and-fees">https://www.aemo.com.au/About-AEMO/Energy-market-budget-and-fees</a>.

<sup>26</sup> See AEMO's Annual Report 2018, p. 74.

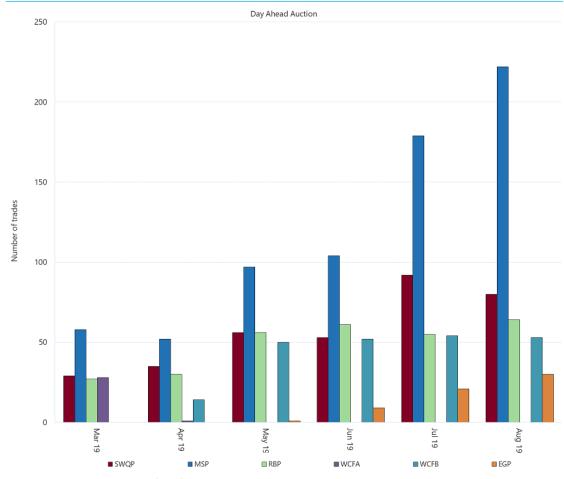


Figure 1.3: Number of trades on the Day Ahead Auctions

Source: AER; AEMO, Last updated: 12 Sep 2019 - 5:35 pm

Source: AER wholesale statistics

#### **Short-Term Trading Market**

The Short-Term Trading Market (STTM) is a mandatory market-based wholesale gas balancing market operated at the Sydney, Adelaide and Brisbane city gate hubs. AEMO runs the market once a day, on a day ahead basis, using bids, offers and forecasts submitted by participants, and pipeline capacities to determine the schedules for deliveries from the originating pipeline to the transmission users and hubs. In Adelaide and Sydney, the hubs are low pressure networks. While AEMO operates the STTM, it does not operate the physical pipeline or network assets, which are under the control of the pipeline operators.

## 1.3 Rationale for the rule change request

In the rule change request, the Victorian Minister for Energy, Environment and Climate Change provided the rationale for the rule change. The rule change request followed from

the Commission's 2017 Review which included a recommendation to create a forward trading exchange.

As the structure of the market has changed with increasing exposure to international LNG and oil prices, the price risk management instruments in the market need to adapt to better support increased spot price volatility. Additionally, increased price volatility is likely to provide participants with commercial opportunity to arbitrage gas prices between trading markets on the east coast or between their bilateral contract price and the DWGM spot price.

As noted in section 1.2.1, the use of long-term GSAs to manage spot price risk may be limited in an increasingly flexible and sophisticated market. The proponent identified the following limitations with GSAs:

- GSAs are typically for relatively large quantities of gas and are less suitable for new entrants, smaller market participants, or a market participant who may only occasionally want to participate in the market.
- GSAs struck with producers are becoming increasingly inflexible and have more restrictive terms and conditions (reduced flexibility). Increasing flexibility comes at a cost that may not be 'acceptable' to market participants.
- GSAs are negotiated bilaterally and are bespoke. This means that they are not readily tradable and are generally considered commercial-in-confidence.
- Due to the tightening of the supply and demand balance, GSA contract prices have increased compared to historic levels.<sup>27</sup>

The proponent suggested instead, shorter-term flexible agreements are better placed to support spot price risk management in an increasingly volatile spot market. As such, the secondary gas contracts have an important role. However, currently these contracts have no formalised trading platform, high search and transaction costs, and require time to negotiate, which may be prohibitive to higher uptake. Further, these trades are bilaterally negotiated and are not reported, so do not reveal a transparent reference price, creating a potential barrier for less sophisticated participants.

## 1.4 Solution proposed in the rule change request

The rule change request proposed to establish a forward trading market (FTM) over the DTS that would be settled similarly to the current GSH settlement arrangements and operated by AEMO. The forward market was proposed to be a voluntary, anonymous gas trading exchange for participants to trade standardised forward contracts for gas, assisting participants to manage their spot price risk by securing a fixed forward price for gas without being exposed to spot market variability.

The rule change request proposed the following changes to the National Gas Rules (NGR):

 DWGM gas products traded on the FTM are to be for delivery and receipt of gas on the DTS

<sup>27</sup> Victorian Minister for Energy, Environment and Climate Change, Forward Trading Market rule change proposal, pp. 2-3.

- FTM trades are to be considered in the DWGM settlement calculations so that they are not settled twice
- variance between traded and scheduled quantities for forward products are settled in the DWGM at the 6 am DWGM price on the gas delivery day specified in the DWGM forward product
- settlement and prudential methodology to address requirements as a result of the FTM (e.g. the treatment of delivery variances for these products)
- potential changes to the minimum content of exchange agreement and the products to be traded at the FTM
- potential changes in relation to market participation, market conduct, trading and information provisioning.<sup>28</sup>

Settlements in the FTM would need to be accounted for in the DWGM, so they are not settled twice. The rule change request presented the following example:

A participant who has a net buy position of 10 TJ of gas for the gas day at a price of \$5/GJ would be settled for \$50,000 in the FTM settlement. The participant would then bid to withdraw 10 TJ on the gas day from the DWGM. The DWGM's settlement calculations would need to be adjusted to reflect that this 10 TJ was traded and settled ahead of time in the FTM and does not need to be settled through the DWGM. If the participant withdraws 10 TJ of gas (in accordance with its forward market trade) its settlement exposure to the DWGM would be \$0 while its settlement exposure to the FTM would be -\$50,000.<sup>29</sup>

The rule change request also proposes that if a participant does not inject or withdraw in accordance with their net forward position, the DWGM would schedule the net forward position as per the standard scheduling arrangements at the 6am schedule. For settlement purposes, the net forward position would be treated similarly to how delivery variances are treated for a participant under the GSH Agreement. This delivery variance would be automatically settled at the 6am DWGM market price on the day that the delivery variance occurred. The proponent proposed that the settlement of delivery variances should occur as part of DWGM settlement, while the settlement of forward trades would occur as part of the FTM settlement.

The proposed design of the FTM, as outlined in the rule change request, is aligned with the long-term goals of developing the target model.<sup>30</sup>

## 1.5 The rule making process

On 14 March 2019, the Commission published a notice advising of its commencement of the rule making process and consultation in respect of the rule change request.<sup>31</sup> A consultation paper identifying specific issues for consultation was also published. Submissions closed on

<sup>28</sup> Victorian Minister for Energy, Environment and Climate Change, DWGM Forward Trading Market rule change proposal, p. 4.

<sup>29</sup> Victorian Minister for Energy, Environment and Climate change, DWGM Forward Trading Market rule change proposal, p. 5.

<sup>30</sup> The target model is discussed in Box 2 in section 5.3 of the Victorian DWGM Background Paper.

<sup>31</sup> This notice was published under 308 of the National Gas Law (NGL).

26 April 2019. The Commission received 11 submissions relating to the FTM as part of the first round of consultation.

On 4 July 2019, the Commission published a draft rule determination. Submissions on the draft rule determination closed on 22 August 2019. The Commission received four submissions on the draft rule determination. In making the final rule determination, the Commission has considered all issues raised by stakeholders in the first and second consultation rounds. Issues raised in submissions are discussed and responded to throughout the final rule determination. Issues that are not addressed in the body of this document are set out and addressed in Appendix A.

## 2 FINAL RULE DETERMINATION

#### 2.1 The Commission's final rule determination

The Commission's final rule determination is to not make the proposed rule to establish the FTM in the Victorian DWGM.

The Commission's reasons for making this final determination are set out in section 2.4.

This chapter outlines:

- the rule making test for changes to the NGR
- the assessment framework for considering the rule change request
- the Commission's consideration of the proposed rule against the national gas objective.

Further information on the legal requirements for making this final rule determination is set out in Appendix B.

## 2.2 Rule making test

#### 2.2.1 Achieving the NGO

The Commission may only make a rule if it is satisfied that the rule will, or is likely to, contribute to the achievement of the national gas objective (NGO).<sup>32</sup> This is the decision-making framework that the Commission must apply.

The NGO is:33

to promote efficient investment in, and efficient operation and use of, natural gas services for the long term interests of consumers of natural gas with respect to price, safety, reliability and security of supply of natural gas.

#### 2.3 Assessment framework

In assessing the rule change request against the NGO the Commission has considered the following criteria:

- Effective risk management in the DWGM whether market participants are able to manage price and volume risk, and options to improve the effectiveness of risk management activities.
- Trading between the DWGM and interconnected pipelines whether the current DWGM arrangements inhibit trading of gas between the DTS and interconnected facilities and pipelines, and options to allow producers and shippers to effectively operate across gas trading hubs on the east coast without incurring substantial transaction costs.

<sup>32</sup> Section 291(1) of the NGL.

<sup>33</sup> Section 23 of the NGL.

- **Promoting competition in upstream and downstream markets** whether the DWGM continues to encourage the introduction of new gas supplies to the market and promote competition among retailers for the sale of gas, and the extent to which the design of the DWGM may be a deterrent to large users participating in the market.
- Regulatory and administrative burden whether the cost of implementing the
  proposed solutions is proportional to the costs of managing the issues it is trying to
  resolve.

## 2.4 Summary of reasons

Having regard to the issues raised in the rule change request and during consultation, the Commission is not satisfied that the proposed rule will, or is likely to, contribute to the achievement of the NGO for the following key reasons:

- The additional benefits from establishing the FTM are likely to be small given the risk
  management options already available to market participants and the lack of a clear
  demand for new products to be traded on the FTM, whilst the cost of creating the market
  are not immaterial. As such it is not clear that the benefits would outweigh the costs so
  that the proposed rule would contribute to downward pressure on prices for consumers.
- It is not clear that there is a market failure such that market participants are unable to effectively manage the spot market risk without the establishment of the FTM. The Commission believes that there are few barriers preventing the private sector from offering a similar service, and notes that activity on industry-led services, such as tradepoints and brokering services for OTC contracts, is reported to be increasing. While an AEMO-operated FTM has some efficiency benefits over the existing markets, it also involves a transfer of risk from shareholders in privately operated markets to AEMO and ultimately end consumers.

Accordingly, the Commission's final rule determination is to not make a rule.

The Commission's considerations in relation to the assessment framework are provided below.

#### Effective risk management in the DWGM

The Commission acknowledges that introducing the FTM would provide an alternative risk management option for market participants, however it is not clear that these products are necessary. Market participants currently have a number of options to manage spot price risk, and activity on industry-led services, such as trade-points and brokering services for OTC contracts, is increasing. There appear to be few barriers to the ASX introducing similar products as proposed under the FTM, and, given this has not occurred it could suggest the underlying demand may not be significant. Further, there is a risk that the FTM would create unnecessary complexity and lead to liquidity being split over different products, hampering price discovery and effective risk management.

#### Trading between the DWGM and interconnected pipelines

The similarities between the proposed FTM and the GSH may improve flows of gas between northern and southern gas markets, with the potential development of spread products that

could be useful to participants. However, it is not clear how significant the savings on transaction costs would be in moving from current arrangements to the FTM, and the extent this occurs currently using existing risk management products. Other concerns raised with current arrangements, such as difficulties arranging a sub-allocation for an OTC contract, could be addressed through means other than the introduction of the FTM.

#### Promoting competition in upstream and downstream markets

The proposal to establish the FTM is unlikely to have a significant effect on upstream gas supply decisions as it is proposed to trade only short term products. If the FTM increased the risk management options available, this could encourage new market entrants and downstream competition. However, as noted above, it is not clear that introducing the FTM represents an improvement in risk management options nor that there is demand for additional products.

#### Regulatory and administrative burden

The cost of establishing the FTM are not immaterial, both through AEMO's system costs and through market participants time in building capacity to trade products on the FTM. Given the uncertain benefits the Commission is not convinced making a rule to establish the FTM would outweigh these costs and be in the long-term interests of consumers.

## 3 THE CASE FOR THE FORWARD TRADING MARKET

This chapter outlines the benefits and drawbacks of implementing the FTM that operates alongside the DWGM. It concludes that the potential benefits of introducing the FTM is unlikely to outweigh the costs. The chapter sets out the proponent's and stakeholders' views on the introduction of the FTM. This is followed by analysis of the interaction of the FTM with existing risk management options, an overview of some efficiency benefits from the FTM and some potential drawbacks.

## 3.1 Proponent's view

The rule change proponent suggests the introduction of the FTM is expected to give participants more options to manage price risk and hedge their positions ahead of the gas day. The proponent cited a number of other benefits including those set out below.

Exchange trades would be transparent, which would allow for the development of a forward reference price. Over time this reference price could for the basis of operational, production and consumption investment decisions.

The introduction of standardised short-term contracts which may be traded up to a day ahead may encourage new entrants who are currently discouraged by the risk involved in trading on the spot market to participate in the market. For example if a participant from outside the DTS wanted to occasionally participate in the DWGM, the introduction of the FTM may enable them to participate with relative ease. Further this may reduce the search and transaction costs for participants, and the cost of managing counterparty risk.

Having greater consistency in trading markets in the east coast will help to reduce the complexity and costs that may have been discouraging greater participation in the DWGM. Having similar products listed on the same Trayport platform in both the GSH and FTM may reduce barriers for trade between these markets and result in gas being transported more easily between regions where it is most valued.

Improving risk management options for participants is expected to place downward pressure on the costs of providing and using gas, which, if this reduces costs for participants, could reduce costs to consumers.

## 3.2 Stakeholder views on consultation paper

Many stakeholders submitted that as long as the implementation costs were not excessive, the introduction of the FTM would be beneficial to the market.<sup>34</sup> However, stakeholders also raised concerns about the impact the introduction of the market would have on existing risk management tools and also questioned the need for the FTM altogether.<sup>35</sup> The following section explores stakeholders' views in more detail, focusing on potential benefits, and potential drawbacks.

<sup>34</sup> Consultation paper submissions: AEMO, p. 2; AER, p. 2; EnergyAustralia, p. 4; MEU, p. 4; Origin Energy, p. 5; Qenos, p. 2; Snowy Hydro, p. 1.

<sup>35</sup> Consultation paper submissions: AGL, p. 2; ERM Power, p. 3; Meridian Energy Australia, p. 1.

#### 3.2.1 Potential benefits

In its submission, the Australian Energy Regulator (AER) identified some issues with the current price risk management products available to participants, suggesting that long-term GSAs have become less flexible and secondary trades between market participants involve high transaction costs due to search time, the negotiation process and counterparty risk.<sup>36</sup> Additionally, Snowy Hydro noted the bespoke and bilaterally negotiated nature of GSAs mean that there is a lack of information sharing as these deals are commercial-in-confidence.<sup>37</sup>

The AER went further to note that improved ability to manage price risk may improve investment decisions, encourage new entrants and competition and reduce participation costs across east coast markets.<sup>38</sup> AEMO noted that the FTM would assist retailers to manage their short term gas commodity purchases ahead of the gas day through a transparent platform listing standardised products.<sup>39</sup> Similarly, Qenos suggested the introduction of this type of platform would assist as an alternative avenue to source gas and hedge price risk.<sup>40</sup> Snowy Hydro also noted that the proposed market would help share risk among participants with different risk attitudes.<sup>41</sup> Further, the FTM could better link gas and electricity markets by allowing gas generators to purchase gas for generation ahead of the gas day, further spreading risk.<sup>42</sup>

Another benefit of the FTM cited by participants is reduced transaction costs for engaging in forward contracts as standardised products assist participants to manage their price risk.<sup>43</sup> AEMO noted that the standardisation of products and centralisation of settlement and prudentials allows participants to trade with new counterparties, without having bilateral arrangements in place, noting participants suggested this as a major benefit from the introduction of the GSH.<sup>44</sup> Major Energy Users (MEU) suggested that the open trading platform that could be used in the FTM would have advantages for all traders of gas, resulting in benefits to consumers.<sup>45</sup> EnergyAustralia also identified another reduction in transaction costs as participants could use existing settlement and sub-allocation processes in a more streamlined fashion, improving secondary trading of physical gas by simplifying these complex processes.<sup>46</sup> EnergyAustralia noted:

"the present mechanism for forward trading in the DWGM is cumbersome and presents barriers to altering a position in the market. Currently, through the accreditation of controllable quantities process, at Longford (for example) both the buyer and seller must commit to giving up and receiving the Maximum Daily Quantity (MDQ) via a letter which is executed by both parties and confirmed by AEMO. The buyer and seller also have to submit

<sup>36</sup> AER, consultation paper submission, p. 2.

<sup>37</sup> Snowy Hydro, consultation paper submission, p. 1.

<sup>38</sup> AER, consultation paper submission, p. 2.

<sup>39</sup> AEMO, consultation paper submission, p. 2.

<sup>40</sup> Qenos, consultation paper submission, p. 2.

<sup>41</sup> Snowy Hydro, consultation paper submission, p. 1.

<sup>42</sup> AEMO, consultation paper submission, p. 2.

<sup>43</sup> Snowy Hydro, consultation paper submission, p. 1.

<sup>44</sup> AEMO, consultation paper submission, p. 2.

<sup>45</sup> MEU, consultation paper submission, p. 4.

<sup>46</sup> EnergyAustralia, consultation paper submission, p. 4.

an application to change controllable injection and withdrawal quantities and only one suballocation is possible per participant ID. All these factors prohibit efficient forward trading."<sup>47</sup>

AEMO, Origin Energy and Snowy Hydro all recognised the benefit of enhancing the level of pricing information available to participants that would result from introducing the FTM.<sup>48</sup>

Some participants noted the benefits of introducing a market similar to the GSH. MEU noted the GSHs have demonstrated net benefits to end users, and such a similar market established in the DWGM should develop similar benefits.<sup>49</sup> Origin Energy and the AER commented on the benefits of having a similar platform and products to the GSH, which may improve cross-market trade by lowering transaction costs and complexity for participants operating across both markets.<sup>50</sup>

Some stakeholders viewed the FTM as complementing existing risk management products in the market. AEMO noted that the physical FTM could complement the financial ASX products as a liquid short-term physical market could reduce the risks of longer-term financial products. Participants could purchase short-term physical products to firm the longer-term ASX products, improving the trade and confidence in both markets, suggesting liquidity in one market should improve liquidity in the other.<sup>51</sup> Further, AEMO suggested the FTM would be complementary to existing bilateral trade agreements and trading at the border of the DTS.<sup>52</sup> Snowy Hydro also noted that while the FTM would not completely address all the defined problems, it would be likely to increase liquidity, as more regular trade in the market may occur as a result of increased access to gas that would not normally be offered to the DWGM from storage or outside the DWGM.<sup>53</sup> Origin Energy also noted that providing market participants with additional flexibility to trade day ahead and longer dated products would complement the existing risk management framework.<sup>54</sup>

#### 3.2.2 Potential drawbacks

Some stakeholders were more sceptical about the benefits that the FTM might bring to the market. ERM Power noted that the market had evolved since the idea of the FTM was floated in the 2017 Review.<sup>55</sup> Several stakeholders noted that trade on ASX Victorian gas futures had increased over the last year.<sup>56</sup> AGL noted that total open interest in ASX products increased from near zero in March 2018 to 5.5 PJ in March 2019, while the AER noted future open interest for second, third and fourth quarter of 2019 ranges between 100 and 165 contracts, equivalent to 10-16.5 TJ of gas per day.<sup>57</sup> Both the AER and AGL noted that these quantities are relatively low, but a significant improvement. The AER suggested that the relatively low

<sup>47</sup> EnergyAustralia, consultation paper submission, p. 4.

<sup>48</sup> Consultation paper submissions: AEMO, p.4; Origin Energy, p. 5; Snowy Hydro, p. 1.

<sup>49</sup> MEU, consultation paper submission, p. 4.

<sup>50</sup> Consultation paper submissions: AER, p. 2; Origin Energy, p. 5.

<sup>51</sup> AEMO, consultation paper submission, p. 9.

<sup>52</sup> AEMO, consultation paper submission, p. 2.

<sup>53</sup> Snowy Hydro, consultation paper submission, p. 1.

<sup>54</sup> Origin Energy, consultation paper submission, p. 5.

 $<sup>\,</sup>$  55  $\,$  ERM power, consultation paper submission, p. 3.

<sup>56</sup> Consultation paper submissions: AER, p. 2; AGL, p. 2; ERM, p. 3; MEA, p.1.

<sup>57</sup> Consultation paper submissions: AER, p. 2; AGL, p. 2.

levels of trade on the ASX futures market may be due to the ASX products being an insufficient overall hedge to Victorian gas market price, including both the spot price risk and ancillary payment risk. <sup>58</sup> ERM Power and AGL suggested if the FTM were to be introduced in the ASX gas futures market, it would be likely to dilute trading activity across the two markets. ERM Power stated the advantages in the ASX product given its alignment with electricity financial instruments, and suggested it could be beneficial placing this rule change on hold while allowing further time for the ASX market to develop. <sup>59</sup>

Similar points were raised about the existing OTC contract market. Meridian Energy Australia and AGL both noted that gas OTC markets had developed and have sufficient liquidity. AGL suggested that changes made last year to implement an Australian cash settled gas addendum to the ISDA Master Agreement has improved trades in both the DWGM and STTM by allowing parties to enter bespoke arrangements with non-standard features relating to volume, tenure and reference pricing. AGL noted it was aware the addendum had been used to transact across multiple gas markets, across shorter time periods, using different products including swaps and options, and against a DWGM schedule other than the 6am schedule.

AGL also submitted several other risk management options for participants, noting that brokers had begun to publish a gas market forward curve for the DWGM, which may be more valuable to participants than data published from the GSHs. AGL also noted that physical trading of gas occurs at Culcairn, Longford and through *in-situ* account transfers at Iona, so options exist for participants to secure physical gas contracts.<sup>62</sup>

Meridian Energy Australia suggested that benefits haven't eventuated from the capacity trading reforms which are considerably complicated, and that the FTM may also be complicated with little observable benefit.<sup>63</sup>

The AER submitted that gas market participants had noted the complexity of pricing in the Victorian markets, inconsistent or inadequate publicly available information about infrastructure outages as explanations for why the ASX Victorian futures have not traded more widely.<sup>64</sup>

## 3.3 Analysis

In order for the Commission to assess the proposal for introducing a forward market to operate alongside the DWGM, several factors need to be accounted for, including:

- an assessment of how the FTM would operate alongside existing risk management tools
- the benefits and efficiency gains from implementing the market
- any drawbacks that could eventuate from implementing the market.

<sup>58</sup> AER, consultation paper submission, pp. 2-3.

<sup>59</sup> Consultation paper submissions: AGL, p. 3; ERM power, p. 3.

<sup>60</sup> Consultation paper submission: AGL, p. 2; MEA, p. 1.

<sup>61</sup> AGL, consultation paper submission, p. 2.

<sup>62</sup> AGL, consultation paper submission, p. 2.

<sup>63</sup> Meridian Energy Australia, consultation paper submission, p. 2.

<sup>64</sup> AER, consultation paper submission, p. 2.

## 3.4 Interaction with existing risk management tools

As noted in section 1.2.1, there are several options currently available for participants to manage spot-price risk including:

- financial products on the ASX (currently quarterly and annual swaps)
- bilaterally negotiated contracts such as GSAs and OTC contracts
- trading physical gas through line-pack accounts at trade-points just outside the DTS.

As ERM Power noted in its submission to the consultation paper, the market has changed since the Commission completed its 2017 review.<sup>65</sup> When the final report for the 2017 Review was released, there were effectively no trades occurring on the ASX, participants suggested the OTC and GSA markets were difficult for participants to trade on, and there were minimal trades at the trade-points outside the DTS.<sup>66</sup> There have been a number of changes since then:

- Trades on the ASX have increased, although trading remains at a relatively low level. The
  ASX has informed the AEMC that over the past year they have been working with
  participants to build the Victorian gas market, as they have with electricity markets. They
  intend to introduce voluntary market makers in both electricity and gas markets around
  the east coast, this would ensure there was a supply of Victorian gas products on the
  ASX.
- Several brokers have entered the Victorian gas market in the past year, assisting in building trades on the OTC market and at the trade-points.<sup>67</sup>
- There is slightly more information on gas prices in the market from public ASX figures, ACCC gas inquiry interim reports and, for a price, through brokers.

Due to their longer tenure, the current ASX product suite and most GSA products are valuable to market participants as they provide longer term price certainty. This is particularly valuable to Victorian mass market providers, that tend to only change their retail prices once a year. Trades through the trade-points and on some OTC contracts tend to be shorter term and hedge against short-term price fluctuations.

Assuming the tenures of products listed on the ASX and those proposed for the FTM do not change, the introduction of the FTM would not necessarily dilute trades on the ASX, as suggested by ERM Power and AGL Energy, as the risk management products serve different purposes. The proposed product suite for the FTM includes monthly, weekly, daily and dayahead products, which could assist participants around the margins when managing short-term price flexibility, when they are not fully hedged, or to supplement gas hedging if there is cheaper gas available. Further, as AEMO noted in their submission, the FTM could potentially support the longer term ASX products by providing participants an avenue to purchase shorter-term firming products to reduce the risk of entering these longer term contracts. However, there are currently no barriers preventing the ASX from listing shorter-

<sup>65</sup> ERM Power, Consultation paper submission, p. 3.

<sup>66</sup> AEMC 2017, Review of the Victorian declared wholesale gas market, Final report, 30 June 2017, Sydney, pp. 21-24.

<sup>67</sup> AGL, consultation paper submission, p. 2.

<sup>68</sup> Consultation paper submissions: AGL, p. 3; ERM Power, p. 3.

term products nor, under the proposed design, the FTM listing longer term products. Additionally, some factors leading to the low levels of trade of ASX products could also limit the potential uptake of trading of FTM products.

Similarly, the introduction of the FTM would not necessarily affect the trading of longer-term GSAs. In the Victorian market, a large proportion of GSAs are written from Longford and often tied to physical natural gas extraction and production processes. Discussions with stakeholders that sell GSAs suggested that gas producers rarely have an issue selling contracts. This suggests that the sellers of the GSAs tend to have a degree of power in contract negotiations favouring contracts which suit their preferences, such as take or pay conditions. Therefore, there may be little incentive for these parties to sell gas on to the FTM where the contractual terms may not be as favourable, when they have no issue selling their gas directly to participants through GSAs. However, as noted by a participant at the DWGM rule change workshop, there may be value for large industrials to purchase gas through a GSA and use the FTM to hedge risk around the take-or-pay conditions. At a workshop held on the rule change on 16 May 2019,<sup>70</sup> a stakeholder suggested the take-or-pay penalty on GSAs had increased from 70 per cent to 80 per cent of the 'take' price over the past few years, and the ability for large industrials to use the FTM to on-sell this unused gas could be increasingly beneficial. Figures from the latest ACCC gas inquiry interim report suggest the take or pay level for retailers in Victoria was around 89 per cent.<sup>71</sup>

The FTM would be likely to have a larger impact on the shorter-term OTC/GSA contract market and trade at the trade-points just outside the DTS. There is limited publicly available information on the products traded and frequency of trades in these markets. During discussions, a stakeholder suggested that some participants currently use the trade-point at Culcairn to purchase gas on a short-term basis such as day-ahead. The trade-point at Culcairn is operated by APA, who hosts the market and takes a margin on each trade. If introduced, the FTM would operate similarly to these trade-points, however would not be location specific, instead operating as a virtual market across the DTS. As such, some trades of both OTC contracts and at trade-points could move on to the FTM, if it were introduced.

## 3.5 Efficiency benefits

The FTM has the potential to create efficiencies it might create for market participants, which could flow through to consumers. These efficiencies could arise from three broad areas:

- additional transparency
- integrating with AEMO systems and markets
- increased flexibility.

Due to the voluntary nature of FTM, for any of these benefits to be realised, the FTM requires sufficient participation and trading.

<sup>69</sup> AEMO, consultation paper submission, p. 9.

<sup>70</sup> Slides from the workshop are available at: <a href="https://www.aemc.gov.au/rule-changes/dwgm-forward-trading-market">https://www.aemc.gov.au/rule-changes/dwgm-forward-trading-market</a>.

<sup>71</sup> ACCC, Gas inquiry 2017-2020 Interim report July 2019, p. 63.

#### 3.5.1 Additional transparency

If introduced, the FTM could create some additional transparency for market participants. An open, anonymous exchange with liquid trade could reduce some search costs for participants by making it easier for participants to list and find shorter-term gas products, compared to the current OTC market. While there are just under 30 registered participants in the DWGM,<sup>72</sup> potentially greater effort would be required to find a counterparty and sell a short-term contract, over selling directly on the FTM. Additionally, standardised contracts may reduce some transaction costs, as negotiation of contract conditions would not be required, improving the likelihood of shorter-term trades.

A published price has the potential to lead to better operational decisions for participants. Using the FTM participants could build a short-term forward curve, which may shape their decisions to operate in a more efficient manner. While there has been increased public information on future gas prices through increased trade on the ASX and ACCC reporting on long term GSA prices, these are only beneficial for the creation of longer term forward curves. However, a joint ACCC/Gas Market Reform Group (GRMG) report recently recommended that short term GSAs with a term of less than one year report this information to AEMO for publication on the Bulletin Board.<sup>73</sup> This information on shorter-term trades would assist the future development of short term forward curves.

For most of these efficiency gains, they would likely be more pertinent for new and smaller participants. Larger more sophisticated and experienced participants would be likely to have established trading relationships, and more information gained from their own trades and brokerage services. Whereas a new participant in the DWGM, or a smaller industrial may not have the resources or experience to manage these issues, rather relying on the longer-term hedging products and the spot market to source their gas and deal with spot price risks.

#### 3.5.2 Integration with AEMO systems and markets

There are also several efficiencies of integrating the FTM with AEMO systems and markets. The similarities with the GSHs may improve flows of gas between northern and southern gas markets, with the potential development of spread products that could be useful to participants. Spread products have become increasingly popular between the South East Queensland and Wallumbilla pipelines of the Wallumbilla GSH.<sup>74</sup>

Additionally, there could be some benefits with sharing prudentials across the GSH and FTM. For example, if a participant is purchasing gas in the GSH and on-selling it in Victoria, currently AEMO only has visibility on the purchase of gas, and hence would calculate a higher level of prudentials based on this exposure. By linking prudentials between the GSH and the FTM, AEMO has visibility of the full exposure of the trade, and can adjust the prudential requirements in a more efficient manner. Due to the nature of prudential calculations in the

<sup>72</sup> AEMO, Participants registered in the Vic, SA, Qld and NSW/ACT gas markets, accessed 11 June 2019. Calculated as the sum of retailer, producer and distribution customers that are market participants.

<sup>73</sup> ACCC and GRMG (2018) ACCC- GRMG joint recommendations: measures to improve the transparency of the gas market, 21 December 2018, p. 6.

<sup>74</sup> AEMO, consultation paper submission, p. 8.

GSH, which are calculated based on the trade exposure of each counterparty, risks introduced by the new market would not be shared amongst all participants.

Participants could also avoid some costs and time currently required to arrange a suballocation for an OTC contract. When participants trade gas amongst each other at an injection point, there is a lengthy process to register that trade with AEMO. This can take time and act as a deterrent for short tenure trades. If participants used the FTM instead of these OTC contracts, participants could avoid some of these transaction costs as the trade would occur directly through AEMO's systems and processes.

Finally, if the secondary trading of AMDQ rights part of the improvements to the AMDQ regime rule change is made, there could be additional efficiency benefits for participants. The proposal is that both markets use the same Trayport platform, which could enable participants to organise their non-firm capacity rights at the same time as their physical commodity purchases. However, this efficiency is unlikely to result in any cost savings that would be passed on to consumers.

The efficiency benefits of integration with AEMO systems and markets would be likely to benefit participants that are operating in the GSH or using short-term OTC contracts within the DTS.

#### 3.5.3 Increased flexibility

The FTM proposal is that it would act as a virtual hub for trades in the market, and would be indifferent from the specific injection points used to inject to the DTS. This could potentially benefit participants over trades at the existing physical trade-points which are location specific. Participant can currently get around this issue by holding trading accounts with each of the trade-points, however this could be costly, which could be a barrier for new and smaller participants. Alternatively, participants can use the ASX which is also locationally agnostic.

Additionally, the FTM may be valuable for large industrials, offering additional flexibility around GSA contracts. As noted in section 3.4, the FTM could be used by large industrials to hedge risk around the take-or-pay penalties present in longer term GSAs. If they have any unused gas under their GSAs, these participants could use the FTM as an additional mechanism to on-sell the unused gas, outside of simply selling the gas on the spot market. This would provide a greater degree of short-term certainty for market participants and provide them more flexibility in managing their risks.

#### 3.6 Drawbacks and considerations

If the FTM was introduced, there could also be some negative repercussions for industry. These would likely involve additional complexity, costs and impacts on existing markets.

#### 3.6.1 Cost implications for market participants

The introduction of the FTM would create costs. AEMO has suggested that the costs of implementing the market would not be excessive. Discussions with AEMO suggest the costs

of adding a new market to Trayport, appear to be minimal. However, there would be some more substantial costs associated with integrating the FTM with the existing DWGM settlement systems. AEMO noted that they required a full design of the FTM to complete a full estimate of the implementation costs of the project.<sup>75</sup> Although not directly comparable, for reference the:

- Wallumbilla GSH project was budgeted at \$1.7 million in December 2012 with expected ongoing costs of \$570,000 per year.<sup>76</sup>
- Pipeline capacity trading reforms were budgeted to have a total capital expenditure of around \$2.9 million, recovered over five years, and operational costs of approximately \$920,000 for the first year.<sup>77</sup>

Whatever the eventual costs of the FTM would be, they would be recovered through participant fees. For market participants that currently trade on markets held on Trayport (for example, the GSH and CTP) it is unlikely that there would be substantial additional costs for trading on the FTM. However, those without a Trayport licence would require one. As a point of reference, the current Trayport licence fee for participants to trade on the GSH is \$12,000 per year with an additional fee of \$0.01 - \$0.03/GJ depending on which product is being traded. The per unit trade costs of using the GSH is similar to the costs for in-pipe trading of \$0.0101/GJ, however the annual account/licence fees would differ.<sup>78</sup> For reference, the ASX charges participants an application fee of \$25,000 (plus GST) and an annual fee of \$10,000 (GST waived).<sup>79</sup> In addition, there is currently a \$15 (plus GST) per contract for Victorian gas futures. This fee is paid by each side of the contract, i.e. by both buyers and sellers of the contracts.<sup>80</sup>

Beyond the direct participation costs, during a workshop on the rule change,<sup>81</sup> some stakeholders suggested introducing the FTM would create an additional burden for them, as they would need to understand how the market interacts with the existing markets. IT systems may also need to be adjusted, although if the participants already use Trayport this shouldn't be significant. Stakeholders also noted that there had been a lot of reforms and changes in the market the past few years, and the market is struggling to keep abreast of those changes. These stakeholders noted that introducing a new market would simply add more pressure and unnecessary options for trading desks. However, as this market is voluntary, if this is a significant cost to participants they can simply opt not to participate and avoid these costs.

<sup>75</sup> AEMO, consultation paper submission, p. 5.

<sup>76</sup> For implementation costs see AEMO's Consolidated Final Budget and Fees 2014-15, p. 19. Ongoing annual costs are from AEMO's Detailed Design for a Gas Supply Hub at Wallumbilla, p. 26.

<sup>77</sup> Cost estimates extrapolated from the estimated expenses of the first four months presented in *Pipeline capacity trading: AEMO budget and fees*, February 2019, p. 7, available at: <a href="https://www.aemo.com.au/-/media/Files/Gas/Pipeline-Capacity/2019/Pipeline-Capacity-Trading-AEMO-Budget-and-Fees.pdf">https://www.aemo.com.au/-/media/Files/Gas/Pipeline-Capacity/2019/Pipeline-Capacity-Trading-AEMO-Budget-and-Fees.pdf</a>.

<sup>78</sup> Based on APA in pipe trading tariffs, accessed on 13 June 2019, available at: <a href="https://www.apa.com.au/our-services/gastransmission/current-tariffs-and-terms/current-tariffs-and-terms/">https://www.apa.com.au/our-services/gastransmission/current-tariffs-and-terms/</a>. These costs may vary between trade-point operators.

<sup>79</sup> The current participant fee schedule is available at: https://www.asx.com.au/services/participant/participant-fee-schedule.htm.

<sup>80</sup> For the full schedule of fees for ASX trading participants see https://www.asxonline.com/content/dam/asxonline/public/documents/schedule-of-fees/ASX-24-and-ASX-Clear-(Futures)-Schedule-of-Fees.pdf.

<sup>81</sup> Workshop held in Melbourne on 16 May 2019. Slides from the workshop are available at: <a href="https://www.aemc.gov.au/rule-changes/dwgm-forward-trading-market">https://www.aemc.gov.au/rule-changes/dwgm-forward-trading-market</a>.

As a voluntary market, if the FTM does not have sufficient participants registering for a licence, the costs would likely be socialised across the other Trayport markets such as the GSH and CTP.

#### 3.6.2 Impact on existing markets

Establishing a new AEMO-operated market would impact existing industry-led markets. Firstly, there appears to be few barriers for the ASX to introduce similar products as those proposed under the FTM. As the ASX operates as a commercial, profit maximising entity, it is likely that if they have not already introduced short term products, the underlying demand for these products may not be significant. We note that the costs for participants to partake in the ASX may act as a barrier to entry to smaller participants.<sup>82</sup>

Additionally, if introduced the FTM would be in direct competition with the trade-points that operate outside the DTS. As discussed in the previous section, an AEMO operated market would have some efficiencies over these markets. However, while it could be argued that the current markets have not delivered a full suite of risk management products for the DWGM, it is not clear if this is due to a market failure or a lack of demand. As noted above, if there is insufficient demand due to the voluntary nature of the market, the implementation costs, and risks, will be borne by AEMO and ultimately consumers. An AEMO-operated market may not be as efficient in managing the risks associated with these products, and their eventual success or failure, compared to an industry-led market. There is a risk that to the extent that the proposed FTM is a substitute for existing privately operated markets, liquidity will be split between the different markets. Given the shallow nature of gas forward markets this could be detrimental to the ability for participants to manage their risk.

#### 3.7 Stakeholder views on draft determination

Four stakeholder submissions were received providing comment on the draft determination. Of these four submissions, two—AGL and EnergyAustralia—were supportive of the Commission's draft decision, whilst two—AEMO and Major Energy Users—opposed the draft decision.

In their support for the Commission's draft decision, both AGL and EnergyAustralia reiterated observations that the ASX and OTC market had become more active, with more bespoke financial products becoming available to trade OTC or through a broker.<sup>83</sup> Both submissions agreed that the implementation costs of introducing an FTM most likely outweighed the benefits of the proposed FTM.<sup>84</sup> Further, EnergyAustralia noted that both AEMO and market participants were burdened with a significant amount of regulatory change at this point in time

Additionally, both AGL and EnergyAustralia identified other improvements that could be made to remove barriers to physical trading. AGL noted the accreditation process for bilateral

<sup>82</sup> ASX market participants require an Australian Financial Services Licence and large bank guarantees to account for margining requirements for both the ASX and the clearing house used on the ASX.

<sup>83</sup> Draft determination submissions: AGL, p.1; EnergyAustralia, p. 2.

Praft determination submissions: AGL, p. 1; EnergyAustralia, p. 1.

trading is slow to set up, and the sub-allocation process contains unnecessary restrictions by allowing for one sub-allocation per participant identifier.<sup>85</sup> In addition to improving the sub-allocation process, EnergyAustralia suggested improvements could be made to the bid accreditation process in the DWGM. EnergyAustralia suggested the AEMC could look at how the STTM trading right number (TRN) and contract registration number (CRN) work and consider how some automation has recently been implemented in the DWGM to facilitate the recent pipeline capacity trading reforms.<sup>86</sup>

Alternatively, AEMO submitted that there was still value in establishing the FTM in Victoria, as it could improve risk management options for participants and link southern and northern markets through the creation of tradable spreads and improved market access. AEMO also reiterated the FTM could help retailers manage short-term commodity risk through its transparent and standardised products, allow producers to participate directly in the market, and create a mechanism for gas fired generators to purchase gas ahead of the gas day. Additionally, AEMO noted that "the relatively high search and transaction costs, coupled with information asymmetry created by a lack of transparency, disfavours bilateral trades for smaller volumes or shorter time periods" and these barriers could be addressed through the establishment of the FTM. 88

AEMO noted the substitutability of the FTM with in-pipe trading at the Culcairn trade-point would be limited, as in-pipe trading is only usable by shippers with a transportation service at the trade point. Additionally, it noted the trade-points serve a different purpose to the FTM, focussing on trading imbalances and serving as a title transfer service for off-market bilateral transactions.<sup>89</sup>

Similarly, MEU submitted that the potential benefits of the FTM would likely outweigh the costs. MEU suggested that given the annual turnover of the DWGM is around \$2 billion, even if the FTM only leads to a one cent reduction in the price of gas to consumers, this would translate to a \$2 million benefit to consumers per annum.<sup>90</sup>

MEU also raised concerns about industry-led efforts to provide services similar to the FTM. They suggested that there is an implicit assumption in the Commission's argument that third party providers would be able to provide risk management services at lower cost than AEMO.<sup>91</sup> MEU also proposed that third party providers would not make decisions on what is best for consumers, seeking to increase profit instead.<sup>92</sup> MEU also noted that the increase in ASX trading was modest and that the ASX currently did not host any products similar to that proposed under the FTM.<sup>93</sup>

<sup>85</sup> AGL, draft determination submission, p. 2.

<sup>86</sup> EnergyAustralia, draft determination submission, p. 2.

<sup>87</sup> AEMO, draft determination submission, p. 1.

<sup>88</sup> AEMO, draft determination submission, p. 2.

<sup>89</sup> AEMO, draft determination submission, p. 3.

<sup>90</sup> MEU, draft determination submission, p. 2.

<sup>91</sup> MEU, draft determination submission, p. 2.

<sup>92</sup> MEU, draft determination submission, p. 3.

<sup>93</sup> MEU, draft determination submission, pp. 3-4.

### 3.8 Analysis of submissions to the draft determination

In the submissions to the draft determination, AEMO and MEU reiterated the following reasons for why the FTM would be in the long term interests of consumers:

- · improved trade links between southern and northern gas markets
- improved transparency of trades
- reduced transaction costs from using standardised products on the Trayport platform
- improved risk management options through filling the gap between existing products.

As noted in the draft determination, all these potential benefits require substantial trading to occur on the FTM for them to be realised. The majority of industry participants have not actively supported the introduction of the market, which suggests establishing sufficient liquidity to realise these benefits may take some time. The draft determination also suggested that the benefits of the market would likely be strongest for smaller, less sophisticated participants, however discussions with brokers that serve those customers suggest that the upfront Trayport costs may be a barrier to entry for these short-term trades likely to take place on the FTM. As noted in section 1.2.2, the current Trayport licence fee for participants on the GSH is \$12,000 per year with an additional fee of 0.01 - 0.03 depending on which product is being traded.

As discussed above, the general market conditions in the DWGM have improved considerably over the last few years with increased trading on the ASX and OTC markets. The latest ACCC gas inquiry report also noted that the commercial and industrial segment of the gas market had shifted considerably over the past two years, with two of the three largest gas retailers losing market share to producers and new market entrants. This suggests that segment of the gas market has become more competitive, likely supported by improved access to gas contracts.

Additionally, brokers the Commission spoke with reiterated that market conditions had improved in Victoria. One broker cautioned that contract markets tend to be sensitive to changes and the introduction of a new market might unsettle the existing markets that are starting to trade more. As noted by AEMO, the experience on the GSHs suggest that new markets may take a few years before participants are comfortable trading on the new market. <sup>97</sup> As such it is possible that the introduction of the FTM could diminish off-market trades even if trading on the FTM was low.

Given this, the Commission remains of the view that the introduction of the FTM at this point in time is not in the long term interests of consumers, as it would be better to let industry-led markets develop on their own accord. However, there could be some improvements that could reduce barriers to trade than the introduction of the FTM.

<sup>94</sup> See AEMO's Energy Market Budget and Fees for more details: <a href="https://www.aemo.com.au/About-AEMO/Energy-market-budget-and-fees">https://www.aemo.com.au/About-AEMO/Energy-market-budget-and-fees</a>.

<sup>95</sup> See section 1.2 for more information.

<sup>96</sup> ACCC, Gas inquiry report 2017-2020, Interim report July 2019, p. 18.

<sup>97</sup> AEMO, Draft determination submission, p. 3.

As AGL and EnergyAustralia noted in their submissions, improvements to some administrative parts of the market may be beneficial to all participants. Specifically, improvements to the sub-allocation and bid accreditation process could better facilitate short-term trades. For example, participants are limited to one sub-allocation per registered trading identifier. If a participant wants to trade more than one part of its allocation to another participant it could take a week or two to establish a new trading identifier, preventing the short term trade from occurring. Making changes to these administrative processes may be a low cost way to remove barriers to short term trading, without establishing a completely new market.

Additionally, the ACCC has made several recommendations around improving transparency in all east coast gas markets, including the DWGM. As noted in section 3.5.1, a joint ACCC/GRMG report recommended that all off-market short-term GSAs, with a tenure of less than 12 months, be reported to AEMO, anonymised and published on the Gas Bulletin Board. Box 1 provides additional detail about the ACCC's recent work on improving transparency in the east coast gas markets.

# BOX 1: ACCC IMPROVEMENTS TO TRANSPARENCY IN THE EAST COAST GAS MARKETS

Since April 2017 the ACCC has conducted an inquiry into the supply and demand for wholesale gas in Australia. The review has resulted in biannual reporting on:

- the pricing and availability of offers to supply gas
- 2. volumes of gas supplied or available for future supply
- 3. the pricing, volume and availability of gas for domestic supply compared to exported gas
- 4. pricing, volume and availability of goods and services that facilitate the supply of gas or transportation services in Australia.

Through these reports, the ACCC has made regular biannual pricing information of GSAs public for the first time. In December 2018 and June 2019 the ACCC and GMRG made a range of recommendations on how to address information deficiencies in the gas market, with the aim of improving the efficient operation of, and supporting effective competition in, the market. These recommendations cover upstream activities, infrastructure developments, gas and infrastructure prices, and LNG exports and imports.

Some specific recommendations on contract pricing include:

- expanding the AER wholesale gas market monitoring to include monthly LNG netback prices, and wholesale gas prices payable on GSAs with a term of at least 12 months
- publishing pricing information of short term GSAs (with a tenure less than 12 months) on the Gas Bulletin Board

<sup>98</sup> ACCC and GRMG (2018), ACCC and GRMG joint recommendations — measures to improve the transparency of the gas market, 21 December 2018, p. 29.

- expanding price and financial reporting obligations of non-scheme pipelines to scheme pipelines
- publishing pricing information for stand-alone compression and third party storage services.

Such changes would add greater transparency to the gas market than establishing the FTM, as these changes would allow pricing information of all shorter-term trades made in the DWGM to be reported on a central, anonymous repository, whereas the FTM would only make the trades that occurred on that specific platform transparent. These changes would be similar to other changes to improve transparency recommended by the Commission for the electricity OTC market. In the recent *Market making arrangements in the NEM* rule change, the Commission recommended that the Australian Financial Markets Association (AFMA) Electricity Derivatives Turnover Report be enhanced to include regular reporting on prices of a broad set of OTC contracts, and if this is not possible, the Commission would work with the AER on alternative approaches to address information gaps in the electricity OTC market.<sup>99</sup>

On 8 August 2019, the COAG Energy Council released a regulatory impact statement for public consultation, accompanied by draft changes to the NGL and NGR, which outlines the impact of these recommended changes as well as other transparency recommendations. <sup>100</sup> A decision on the changes is proposed to be considered by COAG Energy Council by the end of the first quarter of 2020, and if approved, come into effect by the end of 2020. <sup>101</sup>

## 3.9 Final Commission position

The Commission is of the opinion that the potential benefits to be achieved from introducing the FTM at this stage are unlikely to outweigh the drawbacks. Therefore, the introduction of the FTM is unlikely to satisfy the NGO. The Commission has decided not to make a final rule. While the Commission recognises the proposal to introduce the FTM has merit, the decision ultimately comes down to:

- uncertainty that the additional potential benefits from the market would be realised and sufficient to justify the cost of creating the market
- 2. lack of clarity that there is market failure such that risks cannot be efficiently managed by market participants through other means.

The Commission notes that there is a risk of insufficient demand for the products to be traded on the FTM. To justify a rule to create a new market, the Commission requires that the benefits are likely to more than compensate for the costs of implementation that would ultimately be passed on to end consumers. Through discussion with market participants and

<sup>99</sup> AEMC, Market making arrangements in the NEM, Rule determination, 19 September 2019, pp. v-vi.

<sup>100</sup> For more information, see page 55-57: <a href="http://www.coagenergycouncil.gov.au/publications/measures-improve-transparency-gas-market-consultation">http://www.coagenergycouncil.gov.au/publications/measures-improve-transparency-gas-market-consultation</a>.

<sup>101</sup> For more information, see slide 44: http://www.coagenergycouncil.gov.au/sites/prod.energycouncil/files/publications/documents/Transparency%20measures%20Con sultation%20RIS%20stakeholder%20meeting%20presentation\_Aug%202019\_clean.pdf.

other stakeholders, the Commission believes the potential benefits from the introduction of the market are likely to be peripheral, and unlikely to be sufficient to outweigh the costs.

The Commission is reluctant to make a rule to create a market where a clear market failure has not been established. The Commission believes that there are currently few barriers preventing industry from offering a similar service, and when activity in industry-led services, such as trade-points and brokering services for OTC contracts, is increasing. Further, where the demand for an additional market is uncertain, the risk that the establishment of that market on a 'just in case' basis would create costs, which are ultimately passed onto consumers through AEMO participant fees. In contrast, a commercially established market, does not incur any costs on consumers in the market if demand does not materialise. The Commission is mindful that consumers are not well-placed to manage this demand risk, with market participants and entities such as the ASX better positioned.

While the Commission believes the FTM would not necessarily be in the long term interests of consumers, the Commission notes there are some improvements that could be made to improve trading of short term gas contracts.

#### Recommendations

The Commission recommends that the Gas Wholesale Consultative Forum (GWCF)<sup>102</sup> consider potential improvements to the sub-allocation and bid accreditation processes. As noted in section 3.8, several participants noted that making some improvements to these administrative processes could result in a low cost way to reduce barriers to short term trading in the DWGM.

Additionally, as noted in section 3.8, the Commission supports the ACCC/GRMG recommendations on improving transparency of short-term GSA contracts and recommends that the COAG Energy Council progress the consideration of the draft legislation that is currently out for consultation.

Finally, the Commission will continue to monitor the liquidity of contracts markets related to the DWGM, in its 2020 Biennial review into liquidity in wholesale gas and pipeline trading markets. Through this review the Commission can liquidity and consider if any future changes need to be made to achieve the COAG Energy Council's *Vision for Australian Gas Market* and promote the NGO. 104

<sup>102</sup> For more information see: <a href="https://www.aemo.com.au/">https://www.aemo.com.au/-</a>
<a href="mailto://media/Files/Stakeholder">/media/Files/Stakeholder</a>
<a href="mailto:Consultation/Working">Consultation/Working</a>
<a href="mailto:Groups/Wholesale/GWCF/Gas-Wholesale-Consultative-Forum-Terms-of-Reference.pdf">https://www.aemo.com.au/-</a>
<a href="mailto:media/Files/Stakeholder">/media/Files/Stakeholder</a>
<a href="mailto:Consultation/Working">Consultation/Working</a>
<a href="mailto:Groups/Wholesale/GWCF/Gas-Wholesale-Consultative-Forum-Terms-of-Reference.pdf">Media/Files/Stakeholder</a>
<a href="mailto:Consultation/Working">Consultation/Working</a>
<a href="mailto:Groups/Wholesale/GWCF/Gas-Wholesale-Consultative-Forum-Terms-of-Reference.pdf">Consultative-Forum-Terms-of-Reference.pdf</a>
<a href="mailto:Consultative-Forum-Terms-of-Reference.pdf">Media/Files/Stakeholder</a>
<a href="mailto:Consultative-Forum-Terms-of-Reference.pdf">Consultative-Forum-Terms-of-Reference.pdf</a>
<a href="mailto:Consultative-Forum-Terms-of-Reference.pdf">Media/Files</a>
<a href="mailto:Consultative-Forum-Terms-of-Reference.pdf">Media

<sup>103</sup> The 2018 review is available at: <a href="https://www.aemc.gov.au/markets-reviews-advice/biennial-review-into-liquidity-in-wholesale-gas-an">https://www.aemc.gov.au/markets-reviews-advice/biennial-review-into-liquidity-in-wholesale-gas-an</a>.

<sup>104</sup> https://www.aemc.gov.au/sites/default/files/2018-02/Terms%20of%20reference.pdf.

## **ABBREVIATIONS**

2017 Review 2017 Review of the Declared Wholesale Gas Market
ACCC Australian Consumer and Competition Commission

AEMC Australian Energy Market Commission
AEMO Australian Energy Market Operator

AER Australian Energy Regulator

AMDQ Authorised Minimum Daily Quantity
ASX Australian Securities Exchange

Commission See AEMC

CTP Capacity Trading Platform

DAA Day Ahead Auction

DTS Declared Transmission System
DWGM Declared Wholesale Gas Market

FTM Forward Trading Market
GMRG Gas Market Reform Group

GWCF Gas Wholesale Consultative Forum

GSA Gas Supply Agreement

GSH Gas Supply Hub
MEU Major Energy Users

NEM National Electricity Market

NGL National Gas Law
NGO National Gas Objective
NGR National Gas Rules

OTC Over-the-counter contract
STTM Short Term Trading Market

## A SUMMARY OF OTHER ISSUES RAISED IN SUBMISSIONS

This appendix sets out the issues raised in the first round of consultation on this rule change request and the AEMC's response to each issue.

Table A.1: Summary of other issues raised in submissions to the Consultation paper

| STAKEHOLDER                                   | ISSUE   | AEMC RESPONSE  |
|---|---|--|
| APA, Consultation paper submission, p. 2.     | The interplay between the role of AMDQcc and the initiative to create a forward market for gas within the context of the daily DWGM auction procedure, the eligibility to participate in the forward market, and whether shippers can commit to delivery at a future date, particularly where shippers may be relying on the future availability of non-firm capacity [will need to be addressed].  | As the Commission has decided not to make the final rule, the feedback on market design was not addressed. |
| AEMO, consultation paper submission, pp. 2-3. | The market should have the following features: Standardisation. The trading products will need to have standard terms and conditions to make them accessible to as broad a range of participants as possible. Centralised settlement and prudential management. A robust prudential framework should underpin the market to minimise counter-party risk and build market confidence. Anonymised trading. As the market will be voluntary and it may take time for liquidity to develop (particularly in longer-dated products), anonymity of orders and trades will likely be important to growing the market and encouraging initial participation. Governance. The market should be subject to a strong and transparent governance framework with a transparent change process. Market conduct should be enforced by the AER. Transparency. While the participant-specific details of trades and orders should be anonymised, market information should be made public e.g. publication of trade prices and volumes to aid price discovery. |  |

| STAKEHOLDER                                      | ISSUE   | AEMC RESPONSE |
|--|---|---------------|
| AEMO, consultation paper submission, pp. 4-5.    | FTM market participants will need to be DWGM market participants (or acting as an agent for a DWGM participant) and have the ability to deliver or receive gas into the DTS. This does not necessarily prevent financial intermediaries from participating but they will need to be capable of injecting or withdrawing gas if they have a net long or short position on the FTM.   |               |
| AEMO, consultation paper submission, p. 5.       | Product specifications should be developed in consultation with industry and able to be changed in a timely and transparent process. The current product development approach (through the Exchange Agreement change process) has worked well and a number of changes have been made to the products since the market was implemented in 2014. AEMO considers that there is value in mirroring the tenors available for Wallumbilla and Moomba. If the product tenors are the same, then spread products between Wallumbilla, Moomba and Victoria could be established. Spread products link markets together and allow participants who have gas at both markets or transportation between those markets to monetise their spare capacity. |               |
| AEMO, consultation paper submission, p. 7.       | AEMO sees benefit in integrating the FTM with DWGM. AEMO suggests that integration could be achieved through the automatic delivery (transfer of title) of a FTM trade into the Declared Transmission System. This would mean that a seller of an FTM product would effectively be short in the DWGM and they would have an obligation to inject gas into the DTS to meet their FTM trades. And a buyer would be long in the DTS with an obligation to withdraw gas from the DTS in accordance with its net position in the FTM.  |               |
| Energy Australia, consultation submission, p. 4. | Depending on future changes to the AMDQ arrangements in the DWGM the FTM should also allow for the validation of AMDQ when a counterparty is physically injecting to facilitate the trade to ensure any uplift hedge is realised.   |               |
| Energy Australia,                                | We note that in the rule change proposal variances between traded and   |               |

| STAKEHOLDER  | ISSUE   | <b>AEMC RESPONSE</b> |
|--|---|----------------------|
| consultation submission, p. 5.                     | scheduled amount for forward products would be settled at the 6am DWGM price. We consider that it would be more appropriate for variances (along with additional penalty for non-delivery) to be settled at the following schedule price where the impact of non-delivery would actually be realised by the market. This is similar to how deviation costs are currently calculated in the DWGM.  |                      |
| Energy Australia, consultation submission, p. 5.   | To minimise barriers to entry any AEMO FTM should share prudential requirements across all platforms and markets (capture all netting), for example GSH, CTP, DWGM, STTM and the Electricity Market. This ensure costs are not prohibitive to participants and should result in increased trading across these platforms, ultimately leading to better outcomes for customers.  |                      |
| MEU, consultation paper submission, p. 4.          | The MEU considers that as far as possible, the DWGM trading hub design should as closely as possible reflect the features of the existing trading hubs so there is a degree of compatibility between them. The MEU sees that such compatibility would increase the potential for trading between hubs to provide other services such a "swaps" which also occur now but are not transparent.  |                      |
| Origin Energy, consultation paper submission, p. 6 | An issue that would need to be considered though is the impact of the prudential framework. The current requirement for all buyers/sellers to provide 25 per cent of the face value of a forward trade on the GSH may be too onerous for market participants and limit trade in longer dated products. Aligning the framework with that applied for Australian Securities Exchange (ASX) futures trades, which uses risk-based assessments of individual energy portfolios to determine prudential margins, may be a more appropriate approach. |                      |
| Origin Energy, consultation paper submission, p. 6 | Trading on the FTM is likely to be enhanced where market participants have visibility of up to date information on capacity outlooks for all interconnecting  |                      |

| STAKEHOLDER | ISSUE   | AEMC RESPONSE |
|-------------|---|---------------|
|             | pipelines and production facilities (e.g. a seller seeking to flow gas from   |               |
|             | Wallumbilla to the DWGM would need to ensure there are no outages on the      |               |
|             | pipelines between those points). Recent enhancements to the Gas Bulletin      |               |
|             | Board (GBB) have increased the level of transparency in this regard. However, |               |
|             | there may be merit in developing capacity outlook reports equivalent to the   |               |
|             | short and medium term projected assessment of system adequacy (PASA)          |               |
|             | reports produced for the National Electricity Market (NEM). This would likely |               |
|             | provide market participants with easier access to a consolidated suite of     |               |
|             | information.  |               |

## B LEGAL REQUIREMENTS UNDER THE NGL

This appendix sets out the relevant legal requirements under the NGL for the AEMC to make this final rule determination.

#### B.1 Final rule determination

In accordance with s. 311 of the NGL the Commission has made this final rule determination in relation to the rule proposed by the Victorian Minister for Energy, Environment and Climate Change.

The Commission's reasons for making this final rule determination are set out in section 2.4 and Chapter 3 of this final rule determination.

#### B.2 Power to make the rule

The Commission is satisfied that the final rule falls within the subject matter about which the Commission may make rules. The final rule falls within s. 74 of the NGL as it relates to the operation of a declared wholesale gas market, and the operation by AEMO of a gas trading exchange.

#### B.3 Commission's considerations

In assessing the rule change request the Commission considered:

- it's powers under the NGL to make the rule
- the rule change request
- submissions received during first and second round consultation
- the Commission's analysis as to the ways in which the proposed rule will or is likely to, contribute to the NGO.

There is no relevant Ministerial Council on Energy (MCE) statement of policy principles for this rule change request.<sup>105</sup>

The Commission may only make a rule that has effect with respect to an adoptive jurisdiction if satisfied that the proposed rule is compatible with the proper performance of Australian Energy Market Operator (AEMO)'s declared system functions. <sup>106</sup> The final rule is compatible with AEMO's declared system functions because it is unrelated to those functions.

<sup>105</sup> Under s. 73 of the NGL the AEMC must have regard to any relevant MCE statement of policy principles in making a rule. The MCE is referenced in the AEMC's governing legislation and is a legally enduring body comprising the Federal, State and Territory Ministers responsible for energy. On 1 July 2011, the MCE was amalgamated with the Ministerial Council on Mineral and Petroleum Resources. The amalgamated council is now called the COAG Energy Council.

<sup>106</sup> Section 295(4) of the NGL.